

Season's Greetings from TriaGnoSys



See us in 2011

We will be exhibiting at the two main inflight connectivity events in 2011 – Aircraft Interiors and Airlines Passenger Experience Association Annual Conference (formerly WAEA). Come and see us to find out our latest news.



5-7 April, Hamburg



11-15 September, Seattle

TriaGnoSys resellers

TriaGnoSys is now developing a network of re-sellers, starting in Northern Europe and Latin-America: we have signed up partners in Finland, Germany, Norway and Brazil. Our partners are satellite service providers and solution providers.

The aim of the programme is to make our GSM solutions and optimisation/compression technology available more widely, both by targeting new markets and by extending our reach in markets we already serve.

One of the areas we are particularly excited about is our new ability to reach government organisations, such as early responder – police, fire and ambulance – communications.

Our current resellers are [Hansabaltic](#) in Finland, [CPN](#) in Germany, and [Tradee](#) in Norway.



If you would like to add your company to that list, please do let us know. We want to fill the map.

Our success story

We recently gave an interview to *Europa*, the EU's website, about how EU-funded projects have enabled us to build TriaGnoSys, both in terms of workload but also, and more importantly, the development of new products.

You can read the article [here](#).

Brazil – perfect timing

Last month, ANATEL, the Brazilian telecoms regulator, gave approval for mobile virtual network operators (MVNOs) to begin providing services in Brazil. It also gave approval for the launch of GSMConneX, and the timing couldn't have been better.



GSMConneX is a brand new service, designed by TriaGnoSys and distributed by Aroso & De Laurentis, that uses both satellite and landline connections to provide a complete GSM service, including voice, data (EDGE) and SMS. It is also upgradeable to 3G and 4G.

It is designed for the cost-effective deployment of GSM mobile communications, particularly in areas of low density population, which may also be remotely located and poorly served by terrestrial connections. GSMConneX is also designed to keep costs low, which of course is very important. It uses TriaGnoSys' highly efficient compression and optimisation techniques to minimise costs and is easily scalable should demand increase. The use of remote switching further reduces costs, particularly for calls within the local area.

Also the hardware, which comes in a compact sealed housing, is quick and simple to deploy. Moreover, the hardware received certification from ANATEL.

All in all, it is the perfect solution for Brazil's nascent MVNO market.

ATMOSPHERE DEUTSCHLAND

ATMOSPHERE Srl is a Toulouse-based aerospace company specialising in aerospace environmental solutions.

We have been consistently impressed with ATMOSPHERE, and we were immediately interested to extend our cooperation also with their new subsidiary in Germany.

So when ATMOSPHERE Deutschland launched recently, we partnered with them in projects. And their office is next to ours in Oberpfaffenhofen.

Click [here](#) for more information.